Implementing an ERP platform in the cloud

GRAND CITY
Properties S.A.

THE CUSTOMER

Grand City Properties is the leading specialist in buying, optimizing and repositioning real estate in Germany. With an experienced team of dedicated experts the company takes advantage of the positive development in the German real estate market.

With focus on income generating assets with the right fundamentals, Grand City Properties develops significant value-add by repositioning under-rented objects. Keeping in mind the wellbeing of our tenants we improve the living environment of our properties in an ecologically sensitive manner and ensure that each real estate investment turns into a success, thus creating significant shareholder value.

Grand City Properties offers a well-balanced mix of properties that are attractively located. The company has dedicated and experienced staff members permanently located in its central and regional offices. In addition, Grand City Properties has a centralized 24/7 Service Center to coordinate and assure the highest level of tenant satisfaction. The Company puts emphasis on high tenant satisfaction, which it sees as an integral part of its business model.

THE BUSINESS CHALLENGES

In order to provide the high level of tenant satisfaction that the company requires and to service the finance, HR and operations of the business, the client relies heavily on a modern and effective ICT network.

The customer had in place a legacy enterprise resource planning (ERP) system that they had been working on to upgrade to a new platform, provided by ERP vendors Odoo. A significant amount of time had been spent designing and customising the Odoo solution for the company.

"The development of the new ERP system had been an ongoing project for many years at considerable cost. All of the hosting of this platform was performed on an in-house server platform."

"However, when the new ERP platform eventually went live on the client servers they started to experience significant performance issues. The applications were sluggish and not performing to the response levels a user would expect."

Sonny Sehgal – Transputec CEO

The platform vendors, Odoo, recommended that the client needed a significant upgrade in computing power to distribute workload requests effectively amongst their servers to increase the user experience and overcome the speed issues.

WHAT TRANSPUTEC DID

"The client was already consulting with Transputec over a cyber security project and they decided to turn to us for advice on their ERP problem, which was by now becoming critical for their business operations."

Sonny Sehgal - Transputec CEO

*"T*ransputec assisted us in Zero time to create a IaaS environment from cradle to grave with proficiency and as a trusted advisor from day 1."*

Ran Tenenbaum - CISO, Grand City Properties

NAVIGATE

» Undertook audit of existing customer systems infrastructure and ERP platform

» Explored network design and suitability for customer requirements

» Advised customer on inefficiencies in planned solution

» Recommended alternative strategy of cloud hosted solution in Microsoft Azure

» Proposed POC trial using new ERP platform in test environment

INTEGRATE

» Optimised Azure hosting and services

» Built out an enterprise scale implementation in the cloud

» Adopted industry and vendor best practice

» Migrated to latest version of ERP hosted in Azure

» Ensured project implementation met customer critical deadlines

INNOVATE

» Set up a POC pilot of Odoo ERP in a test environment

» Evaluated POC, which was a huge success

» Agreed with client to move platform to a live environment

EVOLVE
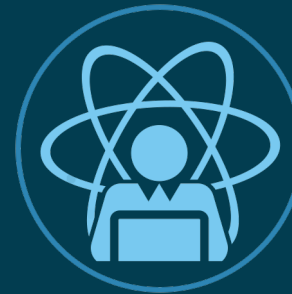
» Cloud hosting allows customer to scale up to meet future increases in load or usage

» Cloud infrastructure scales on demand to support fluctuating workloads

» Cloud hosting eliminates future capital expenditure on hardware and infrastructure

» Customer can take advantage of advances in high-level data security measures

» Cloud hosting ensures future operational resilience in event of a critical incident

RELATIONSHIP WITH TRANSPUTEC

"Today the relationship between the customer and Transputec is one of true partnership, our solutioning and guidance throughout the journey to the cloud has proved to be a smooth well delivered project and we now continue to provide a managed service on the platform for the customer."

Sonny Sehgal
Transputec CEO

"Starting from the initial cyber presentation I could see an honest, professional and 'out of the box thinker' team. In the 1.5 years that we have been working together this partnership is based on these most important values."

"In the last year I've introduced Transputec to global partners and peers with the belief that they can benefit from the level of service and delivery that Transputec brings to the table."

Ran Tenenbaum
CISO, Grand City Properties

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